11/9/92

The WELL (tm)
Capital Expenditures
10/1/92 - 9/30/93

11/92	$7,500	Livingston terminal server 4- 9,600 v.32 bis rackmount modems
	8,000	Ethernet, hard disks and RAM for Macs (approved 8/92) ok
	3,500	2.0 gigabyte hard drive for nkosi
	4,000	SNMP network monitor software
12/92	5,000	2 Macintoshes for new staff
	7,500	Frontend specification — not yet
1992	$35,500	
1/93	10,000	Accounting system hardware and software — ok
	5,000	Modem upgrades and expansion —
2/93	5,000	Modem upgrades and expansion —
3/93	5,000	Modem upgrades and expansion —
4/93	30,000	Frontend progress payment
6/93	30,000	Frontend progress payment
7/93	90,000	New host system - probably Sun SparcX with RAID storage system and UPS
9/93	30,000	Frontend progress payment
1993	$205,000	

fax back end ($5000) — ok

Summary of cancelled accounts.

Month & Year	Count	Avg. age (months)	Avg. Bill
January 1991	212	13	$2.47
February 1991	160	13	$9.22
March 1991	162	15	$6.31
April 1991	188	14	$8.03
May 1991	149	11	$9.64
June 1991	166	11	$10.13
July 1991	236	14	$8.00
August 1991	283	16	$10.20
September 1991	207	12	$9.40
October 1991	187	12	$9.56
November 1991	181	11	$9.74
December 1991	252	12	$9.65
January 1992	221	13	$9.38
February 1992	177	10	$8.88
March 1992	218	15	$9.43
April 1992	166	12	$9.17
May 1992	158	13	$8.70
June 1992	220	14	$9.45
July 1992	447	16	$10.43
August 1992	309	14	$10.48
September 1992	192	15	$11.60
October 1992	290	15	$12.38
Totals:	4781	14	$9.63